

Goodbye Coal, Hello Renewables

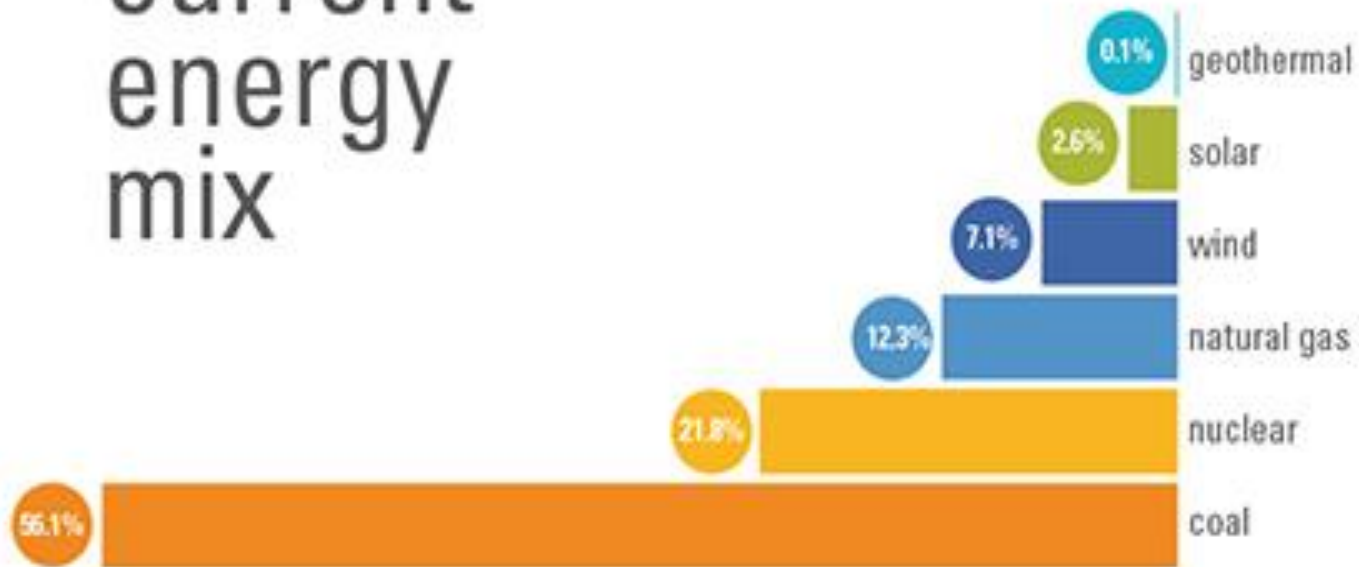
Changing the Energy Future for NM

100 Percent Renewable New Mexico Conference
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The Ways Things Are: Electricity Production in NM

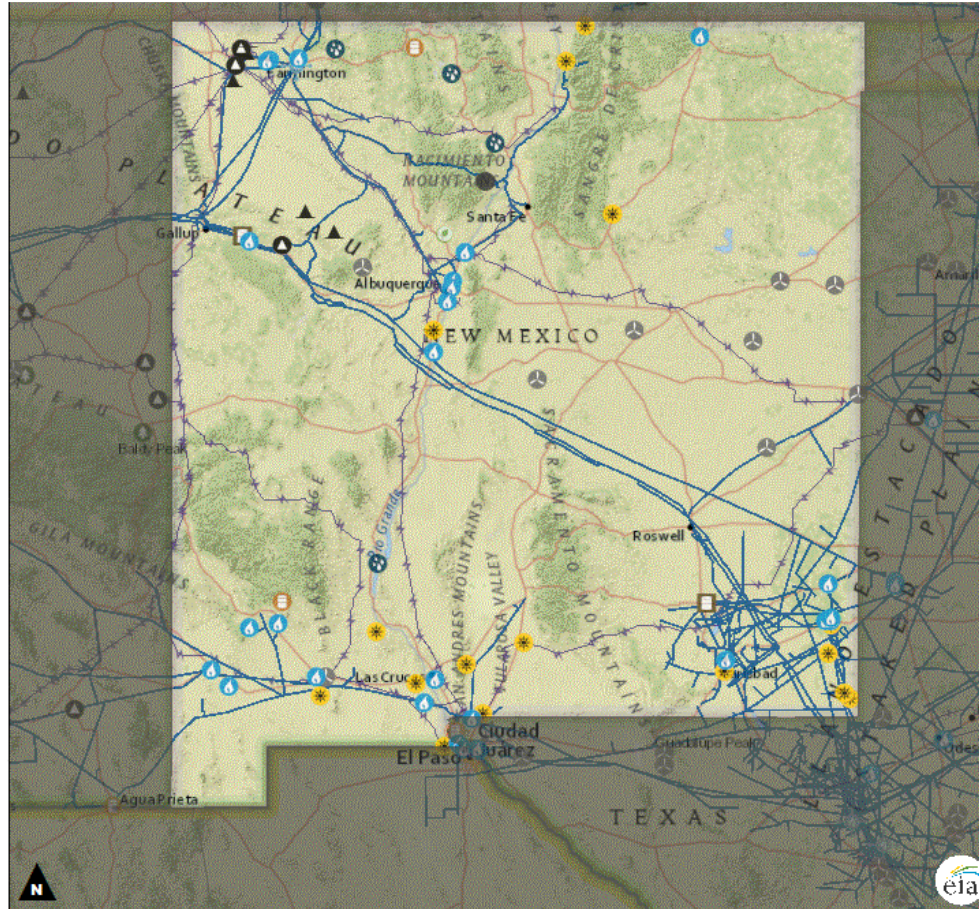
PNM
current
energy
mix



PNM on Resource Tradeoffs

Fuel Type	Advantages	Disadvantages
Coal	<ul style="list-style-type: none"> Inexpensive fuel Abundant supply near existing resources Low cost resource Reliable, semi-flexible operation 	<ul style="list-style-type: none"> Produces highest level of emissions, including carbon dioxide Relatively water intensive
Nuclear	<ul style="list-style-type: none"> Produces no emissions Low-cost resource Reliable, fixed operation 	<ul style="list-style-type: none"> High up-front capital cost Produces radioactive waste, for which long-term storage and disposal is not resolved Uses reclaimed water
Natural Gas	<ul style="list-style-type: none"> Cleaner burning than coal, including half of the carbon emissions Abundant supply in New Mexico (local production as well as access to interstate pipelines) Reliable, fully-flexible operation Flexible design options from base load to peaking plant types 	<ul style="list-style-type: none"> Still produces emissions, including carbon Volatile in price Can achieve low water intensities at a price
Wind	<ul style="list-style-type: none"> No emissions or water use NM ranks 10th in the nation for wind energy production potential (Source: AWEA) No fuel cost 	<ul style="list-style-type: none"> Intermittent in nature High up-front capital costs for equipment and transmission Requires fossil-fueled backup Wind power is often not available when customers use the most electricity.
Solar	<ul style="list-style-type: none"> No emissions or water use NM ranks second in the nation for solar energy production potential No fuel cost While solar energy production peak does not precisely match the peak daily hours for energy consumption, generation is during daylight hours, when usage is high 	<ul style="list-style-type: none"> Intermittent in nature Prices have been declining, but still have high up-front capital costs for equipment Requires large land area; 8-10 acres/MW for PV Requires fossil-fueled backup Other solar technologies such as solar thermal hold promise, but have not demonstrated cost-competitiveness with solar PV for electric utility needs
Geothermal	<ul style="list-style-type: none"> No air emissions High capacity factor generation 	<ul style="list-style-type: none"> High up-front capital costs Water intensive Favorable sites may not be available in all areas of the country or New Mexico
Solar Thermal	<ul style="list-style-type: none"> No Emissions Less operational variation than wind or solar PV No fuel cost 	<ul style="list-style-type: none"> Intermittent in nature Water intensive High up-front capital costs

Farmington and San Juan County Power Plants, Coal Mines, Natural Gas and the Grid



States: Electricity Transmission Lines - Ventyx, Velocity Suite; Grey Base: National

0 25 50 100 Miles

- | | | |
|--------------------------|----------------------------------|-------------------------------|
| ■ Mask | ⊕ Hydroelectric Power Plant | ⊕ Pumped Storage Power Plant |
| ▲ Surface Coal Mine | ⊕ Natural Gas Power Plant | ⊕ Solar Power Plant |
| ▲ Underground Coal Mine | ⊕ Nuclear Power Plant | ⊕ Wind Power Plant |
| ⊕ Biomass Power Plant | ● Other Power Plant | ⊕ Wood Power Plant |
| ⊕ Coal Power Plant | ⊕ Other Fossil Gases Power Plant | ⊕ Petroleum Refinery |
| ⊕ Geothermal Power Plant | ⊕ Petroleum Power Plant | ⊕ Strategic Petroleum Reserve |

These are critical export industries for San Juan County. They bring in dollars from elsewhere into the local economy, supporting additional jobs and income.

Less Reliance on Coal-Fired Power Plants

PNM's San Juan and APS's Four Corners in San Juan Co

	Peak Capacity	# of units	Direct Employment	Direct Labor Income \$Ms
Baseline 2013				
San Juan Power Plant	1,683 MW	5	400	\$40.5
San Juan Mine	6,000,000 tons		500	\$45.0
Four Corners Power Plant	2,040 MW	5	500	\$75.3
Navajo Mine	7,200,000 tons		530	\$63.8
Post Unit Shutdowns 2018				
San Juan Generating Plant	847 MW	2	200	\$20.3
San Juan Mine	3,000,000 tons		250	\$22.5
Four Corners Gen. Plant	819 MW	2	350	\$52.7
Navajo Mine	4,800,000 tons		320	\$37.2

Highlands Economics, [Northwest New Mexico Economic Assessment and Strategy](#); author calculations

These figures are rounded.

Estimated Direct Annual Fiscal Impacts of Planned Reductions in Reliance on Coal

Jurisdiction	Historic Tax Receipts From	Expected Taxes with Reduced Coal	Chg in Taxes with Reduced
Gross Receipts Tax			
San Juan Co	\$970,000	\$485,000	-\$485,000
Farmington	\$20,000	\$10,000	-\$10,000
New Mexico ²	\$27,820,000	\$13,910,000	-\$13,910,000
State Level Taxes ¹			
New Mexico ²	\$22,700,000	\$11,350,000	-\$11,350,000
Tribal Government			
Navajo Mine only ³	\$45,700,000	\$40,200,000	-\$5,500,000

1 Includes Mineral Leasing royalties, rentals and bonuses, severance tax and surtax, resource excise tax.

2 State estimates include McKinley Co. activity.

3. Not altered from original report .

Based on estimates provided in Highland Economics and Catalyzt Environment Solutions, **Regional Economic Assessment & Strategy for the Coal-Impacted Four Corners Region**, Northwest New Mexico Council of Governments, Feb. 2017.

Going to Zero Reliance on Coal

	Peak Capacity	# of units	Direct Employment	Direct Labor Income \$Ms
Baseline 2013				
San Juan Power Plant	1,683 MW	5	400	\$40.5
San Juan Mine	6,000,000 tons		500	\$45.0
Four Corners Power Plant	2,040 MW	5	500	\$75.3
Navajo Mine	7,200,000 tons		530	\$63.8
Shutting Down All Coal in San Juan County				
San Juan Generating Plant	0 MW	0	0	\$0.0
San Juan Mine	0 tons		0	\$0.0
Four Corners Gen. Plant	0 MW	0	0	\$0.0
Navajo Mine	0 tons		0	\$0.0

Highlands Economics, [Northwest New Mexico Economic Assessment and Strategy](#); author calculations

These figures are rounded.

Estimated Economic Impacts on San Juan County

	Direct Losses	Estimated Indirect and	Total Estimated Losses
Employment			
Coal Mining	(1,056)	(3,156)	(4,212)
Power Plants	(894)	(1,778)	(2,672)
Total Mining & Power Plant	(1,950)	(4,934)	(6,884)
Labor Income			
Coal Mining	(108,800,000)	\$ (115,110,400)	\$ (223,910,400)
Power Plants	\$(115,800,000)	\$ (158,646,000)	\$ (274,446,000)
Total Mining & Power Plant	\$(224,600,000)	\$ (273,756,400)	\$ (498,356,400)

Using the IMPLAN model, BBER has estimated a reduction in San Juan County employment of **6,900 jobs, or about 13%, of 2013 total employment**. This assumes Navajo Mine and Four Corner Plant are shut down completely. The **estimated total reduction in earnings is about \$500 million, which is 16% of total 2013 earnings**, as reported by the Bureau of Economic Analysis. This is substantial hit! Note that IMPLAN does not have multipliers for San Juan County for these sectors, so had to use adjusted state estimates.

Replacing these facilities, which accounted for 3,723 MW of electricity generation and which employed directly almost 2,000 people, is a challenge. PNM would increase its reliance on natural gas in the near term and phase in greater reliance on renewables, retaining natural gas for peak production.

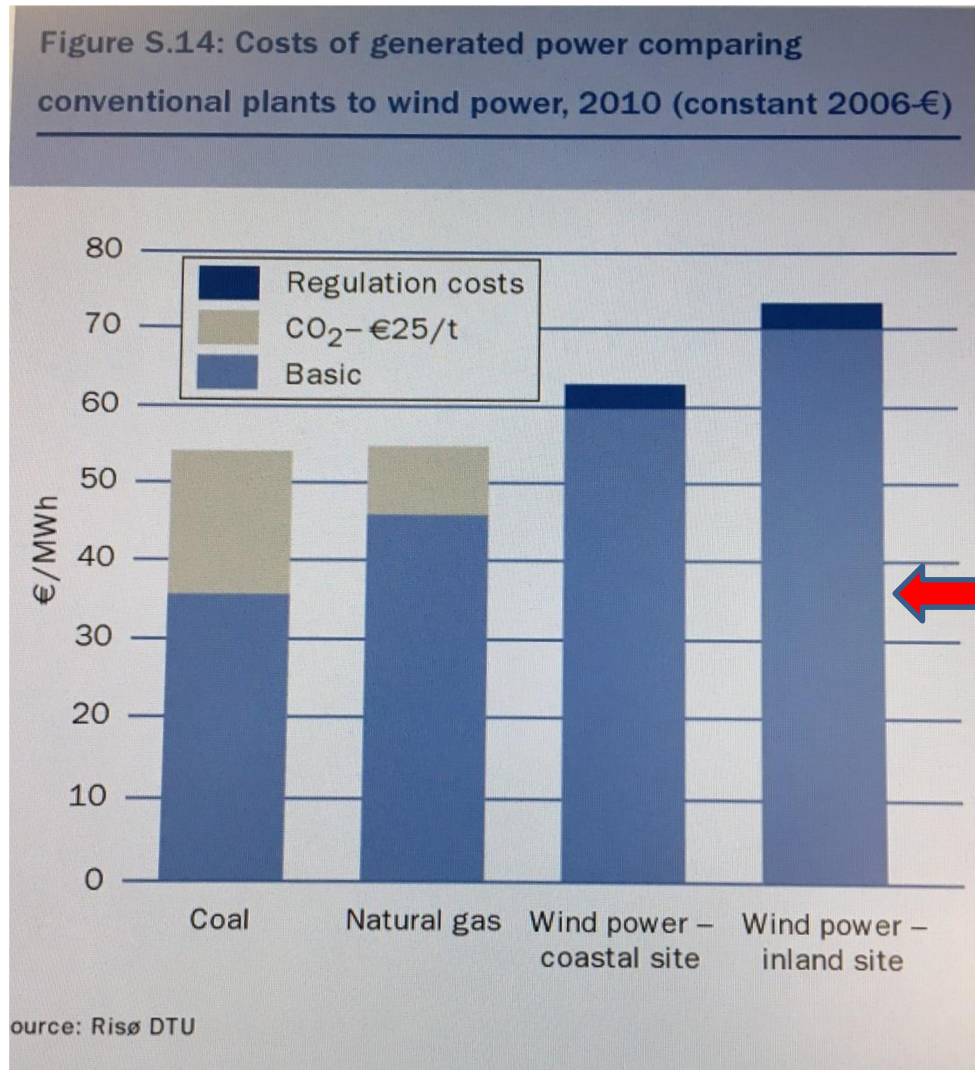
In 2013, The Western Governor's Association identified 27 gigawatts of renewable generating capacity (solar, wind, geothermal & biomass) in NM – the largest capacity among the included states and western Canada.

Concerns about relying on Wind and Solar

1. Storage, since wind doesn't always blow and sun doesn't always shine.
2. Wind doesn't always blow and is subject to considerable variability, with strong gusts.
3. Meeting peak demand, e.g., when people returning home from work for dinner. PNM would use natural gas to meet peak demand.
4. "Very Expensive", according to one utility economist

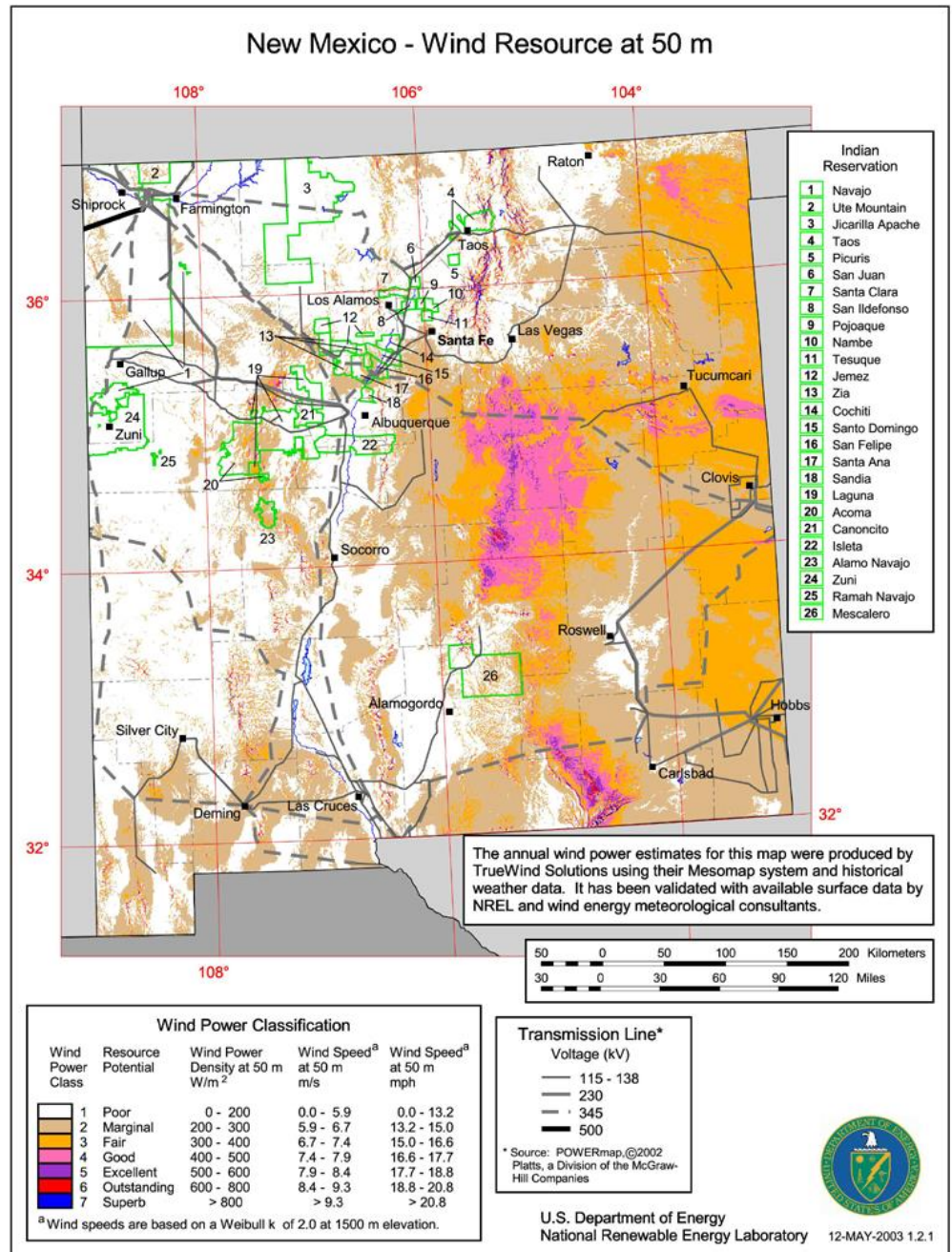
Alternative 1: Wind

European Countries have considerable experience. This cost comparison is based on their experience:



Producing electricity with wind may be a great option for parts of Eastern NM but not for San Juan County.

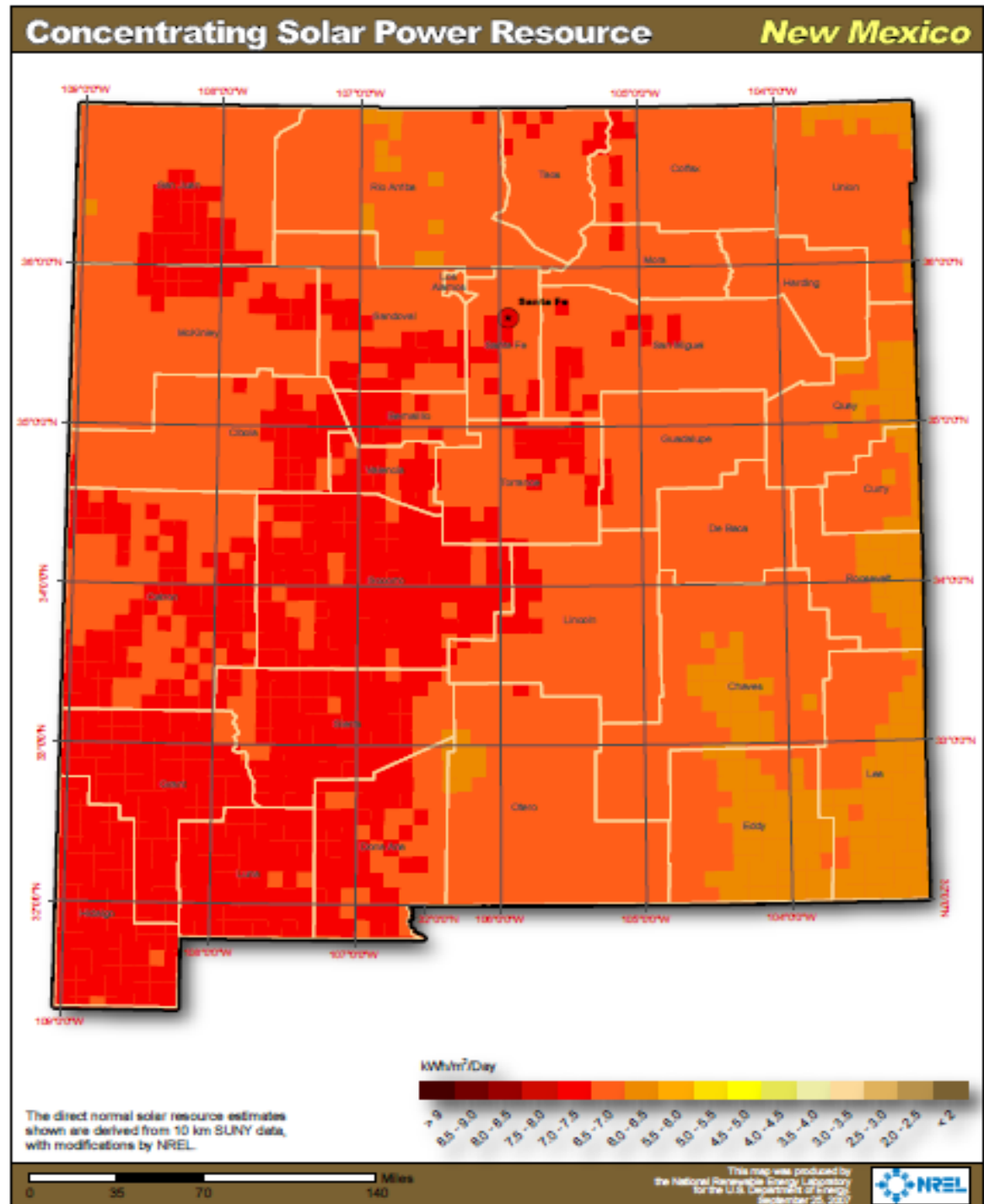
Indeed, PNM documents on future reliance on renewables assume utilizing wind energy produced in eastern NM (after freeing up grid capacity). This would not help fill the void in San Juan Co economy.



Could San Juan County become a
producer of wind turbines?

The sun
does shine
in NM
including
San Juan
County!

Unfortunately,
NM policies
are no longer
so favorable as
they once
were.



Alternative 2: Solar

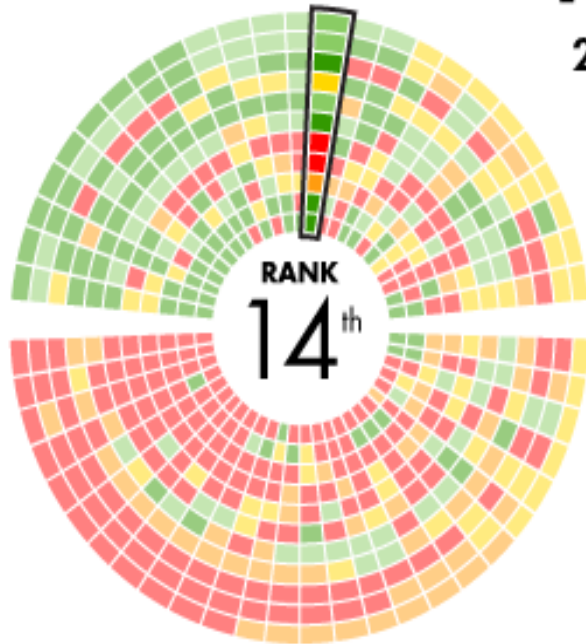
PNM has some solar facilities in San Juan Co and plans to develop more. In NM as elsewhere the biggest gains in solar generation have come from private renewable distributed generation from roof-top panels.

Growth in PNM's Private Renewable Distributed Generation

Year	Cumulative Number of Participants	Cumulative KWAC Installed	Annual RECs (MWh)	Peak Hour Generation KWAC (55% of capacity)	Percentage of Growth over Previous
2006	93	164	413	90	
2007	187	348	1,593	191	112%
2008	368	748	3,525	411	115%
2009	708	2,124	7,132	1,168	184%
2010	1,342	6,165	13,611	3,391	190%
2011	2,192	14,208	26,767	7,814	130%
2012	2,994	19,894	41,914	10,942	40%
2013	3,777	31,441	56,366	17,293	58%
2014	5,071	39,372	85,239	21,655	25%
2015	5,422	42,550	93,577	23,403	8%
2016	8,710	62,830	119,574	34,557	48%

New Mexico

2017 SOLAR REPORT CARD



Overall Grade:

B

Policy

B	RPS Law
A	Solar Carve-Out
C	Electricity Cost
B	Net Metering
A	Interconnection

Incentives

F	Tax Credits
F	Rebates
D	Performance Payments
A	Property Tax Exemption
A	Sales Tax Exemption

5-kW Solar Payback Time:

13 Years

Investment Return (IRR):

7.1%

Lost 10% Solar Market Development Credit against Personal Income Tax used by both households and small commercial businesses when Governor Martinez exercised a pocket veto of 2016 legislation to extend.

In addition to more investments in solar facilities and roof top solar for households and small commercial, could San Juan County become a producer of solar panels?

Schott Solar used to produce panels in Albuquerque. Couldn't compete with China. On the other hand, Array Technologies is producing solar trackers.

New Mexico also Losing Ground in Terms of its Renewable Portfolio Standard

Once a leader, per Tom Solomon's Webinar, 10 states have RPS significantly (>5%) above NM's 20%: HI, CA, OR, CO, MN, NY, ME, VT, RI, CT.

If want to change results, need to change policies. We need to switch from coal to renewables. We also need to restore economic vitality in San Juan County.

While the goals can be made compatible, fixing one won't necessarily fix the other.